

Commodity Trade Finance Experience – Oil Products



The Client Profile & Challenges

An active oil products trader with over 30 years of legacy in the regions. They had solid relationships with a major Swiss commodity trade finance bank, which had become their main financier for international trade.

Our Solution & Delivery

We advised the client to onboard an alternative bank who could provide similar services and products with which they were accustomed. We designed and implemented their banking relationship strategy. Our client continues to implement the defined strategy and expand his business.

How Can We Help Your Business

INTEGRA helps diversify banking relationships, mitigate business risk while driving competitive advantage.