

Commodity Trade Finance Experience – Agri Products



The Client Profile & Challenges

A prominent agriculture products trader who preferred local banks who provided the company with flexible and convenience financing facilities. Market developments forced the banks to pull back on their existing facilities.

Our Solution & Delivery

We assessed his situation quickly and agreed that new financiers had to be introduced so that supply contracts would not be lost. We developed a banking relationship strategy and approached regional and global banks to avail corporate and commodity trade finance solutions.

How Can We Help Your Business

INTEGRA explores multiple solutions in light of a changing market that is defined by fluctuating bank support