

# Advisory – Experience on Corporate Banking



## The Client Profile & Challenges

Our clients were seeking new banks to support their growing businesses in new markets and geographies.

## Our Involvements

We integrated various solutions among CTF, Corporate Structuring, Corporate Finance & Corporate Banking ecosystems from regional and international players.

## Transaction Highlights

- 1 ) Our client required efficient and consistent trade finance solutions for their international trade volumes.  
We introduced regional players by establishing new Group companies.
- 2 ) Increasing business volume requiring more funding, we reviewed the client's working capital cycle.  
We introduced various measures to optimize the working capital requirement.
- 3 ) Growing renewable energy company required financing urgent project finance for their project deadline.  
We introduced bridge financing for an IPO structure to meet this hurdle.
- 4 ) Our client requested funding to invest in new GCC markets for organic growth.  
We introduced pan-GCC banks to accelerate their supply chain finance.

Trade Finance

Cash & Trade  
Management

Project Finance

Joint Venture